

Golden Eagle Region Top 5 Reporting (Page 1)

Dist Name:	Total Sales:	Month/Year:
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Top 5 Main Offices

Main Office (incl. Sat. & AD)	City, State	Sales

Top 5 Satellites

Satellite Name	City, State	Sales

Top 5 Area Distributors

Area Distributor Name	City, State	Sales

Top 5 GSD (Group Sales Director)

Candidate Distributor Name	City, State	Sales

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Top 5 Full Time Dealers

Dealer Name	City, State	Sales

Top 5 Part Time Dealers

Dealer Name	City, State	Sales

Top 5 Dealer Demos

Dealer Name	City, State	Demos

Top 5 Marketing Directors

Marketing Director Name	City, State	Demos

Duplicate as needed!

Recruiting Stars

The Following Dealers earned a Recruiting Star this Month:

Dealer	City, State	Number of Times Qualified

Gold Demo Lights

**The Following Dealers did 24 or more demos Part Time or
48 or more Demos Full Time this Month:**

Dealer	City, State	Number of Times Qualified

Multiple Sales in a Day

The Following Dealers sold more than one Rainbow in one day this Month:

Dealer	City, State	Date Sold?	# of Sales

To: Regional Office

Subject: Total Program - Monthly Summary By Dist.

For Month of:
 From (Dist. Name):

Dist. Name	TOTALS									
Apppts. Set										
Demos Run										
Hold Up%										
Gross Sales										
Closing %										
Net Sales										
Net %										
Total Dirs										
New Grads										
Total Outlets										
Yes Cards										
Leads										

NOTE: It is not necessary to calculate Hold Up %, Closing %, or Net % unless you want to for your own reporting purposes. Once the Region Office receives this information from you, it is automatically calculated. Thanks!